

Gurit's 1HY results impacted by weak wind energy demand

- 33.7% lower sales of CHF 129.7 million
- Net loss for the period of CHF 2.4 million

Zürich, August 23, 2013. Gurit (SIX Swiss Exchange: GUR) achieved net sales of CHF 129.7 million in the first six months of 2013. This represents a decline of 33.7% over the respective strong, prior-year period, as already announced and commented on July 12, 2013. The negative sales trend mainly reflects the poor demand and weak price levels in the volatile global wind energy market. Sales to non-wind energy related customers continue to grow and Gurit makes important inroads into new applications for composite materials, parts and services. For the full year 2013, Gurit continues to expect net sales to be somewhat below CHF 300 million and the operating profit margin to reach 3-5%.

Gurit Holding AG
CH-9630 Wattwil
Switzerland

T +41 (0)71 987 1010
F +41 (0)71 987 1005

www.gurit.com

Operational and financial result: The low sales level of the first half-year, the resulting low absorption of fixed costs, and fierce price competition particularly in the Asian wind energy markets have led to the compression of the operating profit to CHF 0.6 million. A year ago, Gurit recorded a strong operating profit of CHF 17.2 million, including one-time impairment charges of net CHF 2.9 million. After income tax expenses of CHF 2.5 million, Gurit states a loss for the period of CHF 2.4 million. These tax expenses incurred as Gurit achieved the majority of its profit in higher tax jurisdictions in Europe and did not capitalise tax assets on some losses incurred in other regions.

Cash flow and balance sheet: Mostly reflecting the significantly lower operating profit before depreciation and amortization ("EBITDA"), cash flow from operating activities declined to CHF 1.7 million compared with a strong CHF 16.8 million generated in the same period of last year. Gurit paid back borrowings of CHF 9.6 million. As sales volumes increased in the second quarter 2013 versus the low volumes recorded in Q4 2012, some cash was also required to finance additional working capital. Together with the CHF 7.0 million distributions to shareholders this turned the net cash position of CHF 6.0 million recorded at year-end 2012 into a net debt position of CHF 1.8 million. The distribution to the shareholders was also the main reason for the small decrease of the equity ratio by 1.1 percentage points from 70.5% at the end of last year to still solid 69.4% as per June 30, 2013.

Sales trends and outlook: Sales to non-wind energy related customers continue to grow and Gurit makes important inroads into new applications for composite materials, parts and services. Going forward, Gurit will better be able to balance out the volatile sales levels in the global wind energy market and achieve growth.



On a sequential basis, Q2 2013 sales grew by 13.1% compared with Q1 2013, confirming the anticipated sales recovery, yet at a lower than expected pace. As announced on July 12, 2013, Gurit expects net sales for the full year 2013 to be somewhat below CHF 300 million and the operating profit margin to reach 3-5%.

Key financial figures in CHF 1000	1HY 2012	1HY 2013	% change	% change at const. 2013 rates
Net sales by markets:				
Wind Energy	120'744	54'393	-55.0%	-55.3%
Aero	23'901	23'506	-1.7%	-2.8%
Industrial & Marine	27'621	31'158	12.8%	12.4%
Composite Materials	172'266	109'057	-36.7%	-37.2%
Automotive	4'201	6'881	63.8%	65.8%
Tooling	17'380	10'655	-38.7%	-39.8%
Engineered Structures	1'799	3'057	69.9%	70.4%
Composite Systems and Engineering	23'380	20'593	-11.9%	-12.9%
Total net sales	195'646	129'650	-33.7%	-34.2%
Operating profit	17'173	610	-96.4%	
Profit for the period	10'626	-2'363	122.2%	
Operating cash flow	16'773	1'689	-89.9%	
Capital expenditures	2'461	2'806	14.0%	
Income tax (expense)/credit	-6'136	-2'514	-59.0%	
Profit before tax	16'762	151	-99.1%	
Tax rate	36.6%	-	-	
Equity ratio	55.7%	69.4%	-	

Online publication of half-year report: The Half-Year Report 2013 and SHAPE – The Gurit Magazine have been optimized for online and mobile reading and are available at <http://investors.gurit.com/download-archive.aspx>. Also available online is the Half-Year 2013 Results Presentation.

Conference Call and Webcast: A Media/Analyst Conference Call is scheduled for 09:00 a.m. today. Please dial in some 10 minutes prior to the call using the following numbers:

- Switzerland: +41 58 262 07 22
- Germany: 0800 181 93 93 (toll free)
- Great Britain: 0808 234 88 76 (toll free)
- USA: +1 866 591 43 61 or +1 888 50 333 35 (toll free)

The PIN to access the telephone conference is **256277**.

During the conference, participants will be in a listen-only mode. To ask questions, please dial *14 on your telephone, to pull back a question, press *15. Questions will be answered in a chronological order.

The conference call is also simultaneously available as an international webcast at <http://investors.gurit.com/webcasts.aspx> where later a recording will be archived.

For further information on Gurit: Markus Knüsli Amacker, CFO and Head Investor Relations, markus.knuesli@gurit.com, M +41 79 217 11 67

Sign-up for email alerts is available at <http://investors.gurit.com/news-alert-subscription.aspx>

On Gurit: The companies of Gurit Holding AG, Wattwil/Switzerland, (SIX Swiss Ex-change: GUR) are specialised on the development and manufacture of advanced composite materials, related technologies and select finished parts and components. The comprehensive product range comprises fibre reinforced prepregs, structural core products (man-made materials and balsa wood), gel coats, adhesives, resins and consumables. Gurit supplies global growth markets with composite materials on the one hand and composite tooling equipment, structural engineering and select finished parts on the other. The global Group has production sites and offices in Switzerland, Germany, the UK, Canada, Spain, Australia, New Zealand, the USA, Ecuador, Brazil, India and China.

